

“If you are serious about protecting your clients’ valuable property,



investing in a Gallagher
PowerFence™ system is essential.”

The PowerFence™ system from Gallagher Security Management Systems has exceeded Quick-CPS Delivery's expectations. There has not been one single attempted break in since its installation.



Quick-CPS Delivery

When retail giants such as The Gap Clothing Company, Blockbuster Video, Warner Brothers Studio Stores and Kmart Clothing Company want their goods delivered as efficiently, economically and as safely as possible, they rely on distribution trucking company Quick-CPS Delivery.

Quick-CPS Delivery currently operates five distribution centers, located in Pittsburgh, Ohio and Florida. Their Columbus, Ohio site is also the Company headquarters, and is where Quick-CPS Delivery were first established over 35 years ago.

Owner and operator Ron Kauffman largely attributes the successful growth of his company to the organisation's fundamental mission to remain the delivery arm of choice for the retail sector. "We want to be able to give our clients an economical, efficient and secure delivery service – a service that is better than what they could provide for themselves."

The Challenge

Kauffman's first attempt at securing the Columbus, Ohio, headquarters was to erect a simple chain link fence, with a barb wire top. He soon discovered that such an arrangement was by no means an effective security measure. Each break-in that occurred caused real problems for Quick-CPS Delivery. As Kauffman attests, "When a company like ours has a break-in, it is a huge headache."

Kauffman realised that the company needed to get serious about protecting their large eight-acre site, which included a trailer park where the company would keep their 53-foot high trailer units. These expensive pieces of equipment would be used to transport their customers' merchandise safely and efficiently to each retail outlet. Up to 80 trailer units could be on site at one time.

Protection was also needed for the large on-site warehouse that stored

merchandise ready to be sorted, loaded and transported. Quick-CPS Delivery did not want to cause themselves or their customers the costly inconvenience resulting from warehouse theft.

Ideally, Kauffman wanted a perimeter security solution for Quick-CPS Delivery that would:

- Act as a real deterrent to would-be intruders, so that they wouldn't attempt to break into the site, even if they saw a warehouse door mistakenly left open on the other side of the fence
- Add credibility to the site in the eyes of the customers. He wanted retail clients to feel confident that their valuable merchandise would be looked after and delivered safely with Quick-CPS Delivery
- Operate 365 days a year in all weather conditions, with minimal false alarms.

“This is an investment that my company simply cannot afford to do without.”



The Solution

After assessing their options, Quick-CPS Delivery decided to install a Gallagher PowerFence™ system at their Columbus, Ohio headquarters in 1998. Kauffman was so pleased with the system that a PowerFence™ system has since been installed at all five Quick-CPS Delivery sites across the United States. He wouldn't hesitate to install the system at future Quick-CPS Delivery sites, and is keen to recommend the system to any other organisation looking for a truly effective perimeter security solution. Kauffman says "If you are serious about protecting your client's valuable property, investing in a PowerFence™ system from Gallagher Security Management Systems is essential."

Proven and Effective

The PowerFence™ system has exceeded Ron Kauffman's expectations, proving to be a

truly active and effective deterrent to any would-be intruder. There has not been one single attempted break-in since its installation.

Credibility has been added to the site, as customers can see that Quick-CPS Delivery are serious about protecting their valuable merchandise. "All the customers that come to the site look at the PowerFence™ system and feel a lot more secure" comments Kauffman.

Kauffman also feels an increased 'peace of mind' with the installation of the PowerFence™.

He notes that there are intangible benefits from such an effective security system. If a warehouse door is accidentally left open over night, then the PowerFence™ system can prevent someone from taking advantage of the situation. Kauffman recalls that "the open door was protected by the PowerFence™, ensuring that no one was able to get in."

The after-sales service provided by Gallagher Security Management Systems has been "terrific", according to Kauffman. Gallagher Security Management Systems dealers have ensured that the PowerFence™ system has been properly installed and is working at its optimum.

Harsh weather conditions, such as heavy snow and rain, have not adversely affected the PowerFence™ system. The system is able to differentiate between interference caused by the elements and an actual attempted breach of the fence by a would-be intruder.

Further proof of the reliability of the system's performance is demonstrated in the fact that Quick-CPS Delivery have experienced no false or nuisance alarms, which means that they can focus on their business without distraction. As Quick-CPS Delivery can attest, a PowerFence™ system is an essential perimeter security solution for the storage and distribution industry.

Gallagher Security Management Systems

Gallagher Security Management Systems is a global leader in perimeter security fencing. Over 60 years of experience in researching and developing the world's leading power fence systems has enabled Gallagher Security Management Systems to develop a total perimeter security solution for storage and distribution organisations.

To find out more about the perimeter security solutions that organisations all over the world choose to effectively deter and detect, contact your nearest Gallagher Security Management Systems office, or visit us on the web at www.powerfence.com.

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